



RentFin

“Enabling Access to Assets!”



Access to Assets



Affordable Rental Finance Solutions



Effective Service



Increase Your Sales

The Rentfin Concept - What We're About

RentFin is a company that is committed to providing rental finance solutions which meet the requirements of an entrepreneurial business.

Our ability to provide rental finance solutions for your clients allows you to increase your sales. RentFin offers an effective service through a quick response time and keeping you in the loop.

In the current economic climate, banks are reluctant to lend - this is where RentFin provides the solution - we provide the capital that allows the Rental Finance Solution to work for you and your client.

Our Vision

RentFin was established to take advantage of a gap in the asset finance market, where there is a distinct lack of rental finance provided for small to medium size businesses.

RentFin aims to become the leader in the South African asset rental market, in terms of access to assets and offering an effective, professional hassle-free service.

Our Mission

RentFin is committed to operating a professional, solution-orientated work environment, where the customer is always placed first. We will strive to offer a service that is efficient, while transparently communicating with our suppliers and clients.

Assets That Can Be Financed

We currently have a variety of assets that we finance through our established supplier network.

RentFin is constantly on the lookout for more assets that could be financed and in principle we will finance any tangible asset.

Contact us at:

609 Premier Centre, 451 Main Road, Observatory, Cape Town, South Africa

Tel no.: 27 21 447 9290 Fax no.: 086 519 4291

Email: info@rentfin.co.za Website: www.rentfin.co.za

Frequently Asked Questions



What is a Rental Finance Solution?

A rental finance solution involves RentFin purchasing the asset from the supplier and then renting it back to the client.



Why would you be interested in offering a Rental Finance Solution for your product?

- By offering a monthly rental solution to your clients, your product becomes a lot more affordable to them and therefore this type of solution will increase your sales.
- Your client is able to save the time and effort of having to find finance by way of an instalment sale or lease.
- Your clients will appreciate the fact that you are offering them a tax benefit through the asset rental.
- Better profit margins can be achieved as cash discounts are not discussed with a rental agreement.
- If the client wants to upgrade after the 36 months, then the client will come back to you. Rental finance extends the life of your client interaction.



What type of assets can be Rental Financed?

We currently have a variety of assets that we finance through our established supplier network. RentFin is constantly on the lookout for more assets that could be financed and in principle we will finance any tangible assets.



Why is a Rental Finance Solution beneficial for the client?

- It does not impact drastically on the client's cash flow. The client does not have to outlay equity capital.
- An asset rental is seen as an operating expense and is fully deductible for tax purposes.
- Knowledge of the operating costs improves budgeting ability.
- Asset rental is a form of off balance sheet financing and will not impact in gearing ratios.
- The client will be able to more easily manage equipment and have access to the necessary upgrades.



What is the standard contract period?

The standard contract period is 36 months.



How do I become a supplier to RentFin?

Contact RentFin through our website or email us on info@rentfin.co.za and we will send you a Supplier Application Form. Once this has been filled in, RentFin will contact you to arrange a meeting.

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